

Name Semester Admitted ID Admission Conditions

Program Requirements: College Algebra and MIS 202: Computer Applications in Business or equivalents. Note: Prerequisites appear in parentheses.

Core Courses	Required Hours	Waived On/Transfer Course	Hours Earned	Grade	UMKC UG Equivalent(s)				
Students are encouraged to complete core courses before taking classes that are beyond the core. Students waived from 0-6 hours of core coursework must complete a total of 48 hours. *MGT 5510 satisfies									
the AACSB Ethics Requirement if taken in the MBA program. *COMPLETING A WAIVED CORE CLASS ADDS HOURS TO YOUR PROGRAM AS IT CANNOT BE USED AS AN ELECTIVE.*									
ACTG 5517 Survey of Accounting	3				ACTG 210 & 211				
DSOM 5508 Statistical Analysis in Business (College Algebra)	3				STAT 235				
DSOM 5519 Supply Chain & Operations Mgmt (ACTG 5517, DSOM 5508, FIN 5501)	3				DSOM 326				
FIN 5501 Economics for Administration	3				ECON 201 & 202				
FIN 5532 Financial Mgmt (ACTG 5517, FIN 5501, DSOM 5508)	3				FIN 325				
MGT 5505 Organizational Behavior	3				MGT 330				
MGT 5510 Legal & Int'l Environment of Business*	3				MGT 306 & MGT 370				
MKT 5531 Contemporary Marketing Management	3				MKT 324				

Beyond Core 24-30 hours depending on number of required core courses. NO MORE THAN 12 HOURS CAN BE TAKEN FROM ANY ONE EMPHASIS AREA.									
MGT 5537 Competitive Strategies (final semester)	3		·						
Emphasis Area:									
1.	3								
2.	3								
3.	3								
4.	3								
Electives:									
1.	3								
2.	3								
3.	3								
4.	3								
5.	3								

Core Curriculum Hours Beyond Core Hours Total Hours Required

Admission Summary

UG CUM GPA GMAT Score

Verbal Final transcript with UG degree posted on file? Y/N

Quant Transcript with transfer hours on file? Y/N

TOEFL Score

Comments regarding admission:

Date of initial evaluation: Evaluation completed by:

Student's signature:

I indicate that this evaluation and the MBA program have been explained to my understanding.

MBA Emphasis Areas: The emphasis areas on the back of this page are available to students in the MBA program. <u>All emphasis areas are 12 credit hours.</u> Students should complete core course work before enrolling in courses beyond the core (prerequisites are listed in parentheses). *Any courses listed under a student's chosen emphasis area may not be used to satisfy an elective requirement.*

Students are responsible for being familiar with the policies contained in the UMKC Graduate and Professional Catalog and are to comply with the provisions that are applicable to their program. The catalog is online at http://www.umkc.edu/umkc/catalog/html/archive.html.

MBA students must be advised before enrolling in their first semester of coursework. Subsequent advising is not required, but recommended. Information about the program can be found on the Bloch School website, www.bloch.umkc.edu. Questions about the program should be directed to the Bloch School Student Services Office, room 115 Bloch School or blochadvising@umkc.edu. You are responsible for information sent via UMKC e-mail.

All students must submit a program of study form once they have completed 50% of their program hours. An application for graduation must be submitted early in their final semester. See the academic calendar for specific deadlines. Forms are available on the Bloch School website, www.bloch.umkc.edu or in the Student Services Office, room 115.

A minimum of 30 credit hours are required for a Master of Business Administration degree. Of the total required, at least 80 percent of all courses must be passed with a grade of "B" (3.0) or higher. No grade below "C" (2.0) in any 500-level course, or below "B-" (2.7) in any 300 or 400-level course may count toward the MBA.

The minimum GPA for retention and graduation is 3.0 (B).

Waived core classes CANNOT count as electives and will only add hours to your program.

MBA EMPHASIS AREAS

ENTREPRENEURSHIP

Faculty: Walter Clements, Sameeksha Desai, Dirk Libaers, Mark Parry,

Carla Pavone, Joe Singer, Lisa Song, Michael Song

Four courses selected from the following:

ENT 5515 Entrepreneurship & Innovation Boot Camp

ENT 5525 Entrepreneurship: Managing Creativity & Innovation

ENT 5535 Small Business Management & Entrepreneurship

ENT 5541 Personal Entrepreneurial Strategy (MKT 5531, FIN 5532, MGT 5506 or equiv.)

ENT 5542 Technology & New Ventures I

ENT 5543 Technology & New Ventures II (ENT 5542 or equiv.)

ENT 5545 Entrepreneurship & New Venture Creation

*ENT 5571 Advanced Real Estate Finance (FIN 5532 or equiv.)

*ENT 5573 Real Estate Market Analysis & Feasibility Study (DSOM 5508, FIN 5532 or equiv.)

*ENT 5576 Real Estate Property Management

*ENT 5578 Legal Context of Real Estate Decisions

ENT 5585 Venture Capital Finance & Investment (FIN 5532 or equiv. and one of the following: ENT 5515, 5525, 5535, 5541 or 5545)

ENT 5587 Special Topics (instructor consent)

ENT 5591 Small Business Management Practicum (completion of core)

ENT 5597 Independent Study (preregistration consent of instructor)

Or any other courses approved by Entrepreneurship faculty.

*Only two of these courses can count in the Entrepreneurship emphasis area.

*ENTREPRENEURSHIP WITH A REAL ESTATE CONCENTRATION Required:

ENT 5515 Entrepreneurship & Innovation Boot Camp

ENT 5545 Entrepreneurship & New Venture Creation

Plus any two classes (6 hours) selected from the following:

ENT 5571 Advanced Real Estate Finance (FIN 5532 or equiv.)

ENT 5573 Real Estate Market Analysis & Feasibility Study (DSOM 5508, FIN 5532 or equiv.)

ENT 5576 Real Estate Property Management

ENT 5578 Legal Context of Real Estate Decisions

*Note: Concentrations do not appear on the transcript or diploma.

FINANCE

Faculty: John Clark, Fred Hays, David Kuipers, Steve Pruitt Required:

FIN 5550 Advanced Financial Management Theory & Policies (Six hours of finance coursework beyond FIN 5532 or equiv.)

Plus any three courses (9 hours) selected from the following:

FIN 5551 International Financial Management (FIN 5532 or equiv.)

FIN 5552 Global Financial Markets & Institutions (FIN 5532 or equiv., previous graduate coursework recommended)

FIN 5553 Investment Analysis (FIN 5532 or equiv.)

FIN 5556 Management of Financial Intermediaries (FIN 5532 or equiv.)

FIN 5557 Derivative Securities (ACTG 5517, FIN 5501, 5532 and DSOM 5508 or equiv.)

FIN 5559 Strategic Financial Management (FIN 5532 or equiv.)

FIN 5582 Seminar in Finance (FIN 5532 or equiv & consent of instructor)

*RL-EST 5571 Advanced Real Estate Finance (FIN 5532 or equiv.)

*RL-EST 5573 Real Estate Market Analysis & Feasibility Study (DSOM 5508, FIN 5532 or equiv.)

*Students may use only one real estate course for credit in the Finance emphasis.

GENERAL MANAGEMENT

At least one course from four of the five areas:

Entrepreneurship see emphasis listing
International Business see emphasis listing
Law & Society MGT 5506, 5508
Leadership & Change see emphasis listing

Strategy & Planning MGT 5513

INTERNATIONAL BUSINESS

Faculty: Jae Jung

Four courses selected from the following:

DSOM 5544 ERP-Supply Chain & Logistics Mgmt (DSOM 5519 or equiv. or instructor consent)

FIN 5551 International Financial Management (FIN 5532 or equiv.)

FIN 5552 Global Financial Markets & Institutions (FIN 5532 or equiv., previous graduate course work recommended)

MGT 5545 International Management

MGT 5546 Seminar in International Management (MGT 5545)

MGT 5552 International Study in Business (special application & selection process prior to enrollment): limit of 3 hrs in emphasis

MKT 5555 International Marketing (MKT 5531 and MGT 5510 or equiv.)

LEADERSHIP AND CHANGE IN HUMAN SYSTEMS

Faculty: Lee Bolman, Nancy Day, Pam Roffol Dobies, Doranne Hudson, Bob Waris

Four courses selected from the following:

MGT 5516 Leading Teams (MGT 5505 or equiv.)

MGT 5533 Leadership and Change in Organizations (MGT 5505, PA 5548 or equiv. or instructor consent)

MGT 5560 Strategic Human Resources

MGT 5566 Strategic Staffing

MGT 5567 Total Rewards Management

MANAGEMENT INFORMATION SYSTEMS

Faculty: Roger Pick, Sidne Ward

Four courses selected from the following:

ACTG 5565 Advanced Accounting Systems (ACTG 350 or equiv or instructor consent)

ACTG 5567 Info Systems Control & Audit (one grad course in actg systems, MIS or computer science or instructor consent)

MIS 5529 Decision Support & Expert Systems

MIS 5552 Database Management

MIS 5554 System Analysis, Design & Engineering

MIS 5558 Management & Economics of Computing

MIS 5580 Seminar in Information Systems

Additional elective courses may be selected from the following:

DSOM 5514 Forecasting Theory & Applications (DSOM 5508 or equiv.)

DSOM 5542 Enterprise Resource Planning Systèms (DSOM 5519 or equiv.)

DSOM 5543 Project Management (DSOM 5519 or equiv.)

DSOM 5544 ERP-Supply Chain & Logistics Management (DSOM 5519 or equiv. or instructor consent)

MARKETING

Faculty: Raj Arora, Gene Brown, Mark Parry

Required:

MKT 5575 Advanced Marketing Strategies (MKT 5531 or equiv.)

Plus any three courses (9 hours) selected from the following:

MKT 5539 Management in Direct Marketing (MKT 5531 or equiv.)

MKT 5560 Buyer Behavior (MKT 5531or equiv.)

MKT 5561 Promotional Strategies (MKT 5531or equiv.)

MKT 5562 Marketing Research (MKT 5531& DSOM 5508 or equiv.)

MKT 5555 International Marketing (MKT 5531 and MGT 5510 or equiv.)

Additional elective courses may be selected from the following:.

MIS 5552 Database Management

DSOM 5514 Forecasting Theory & Applications (DSOM 5508 or equiv.)

SUPPLY CHAIN AND OPERATIONS MANAGEMENT

Faculty: Steve DeLurgio, Shad Dowlatshahi, Steve Mitchell

Students should see an OM faculty member regarding suggested electives. Appropriate substitutions may be made for any of the requirements listed. *Required:*

DSOM 5540 Service Operations Management (DSOM 5519 or equiv. or instructor consent)

DSOM 5542 ERP-Enterprise Resource Planning Systems (DSOM 5519 or equiv.)

DSOM 5543 Project Management (DSOM 5519 or equiv.)

DSOM 5544 ERP-Supply Chain & Logistics Management (DSOM 5519 or equiv. or instructor consent)

Additional elective courses may be selected from the following:

ACTG 5556 Cost Management (ACTG 5517 or equiv.)

DSOM 5514 Forecasting Theory & Applications (DSOM 5508 or equiv.)